



#### Mission Zero:

our promise to eliminate any negative impact our company may have on the environment by the year 2020.

#### Our Results so far (Dec 2010)

- -82% reduction in waste sent to landfill since 1996 per unit of production
- Water intake in manufacturing is down 82% since 1996 per unit of production
- Total energy use down by 43% since 1996 per unit of production
- Non-renewable energy is down by 60% since 1996 per unit of production
- Absolute reduction of Interface GHG emissions by 35% from baseline
- -30% of global energy is from renewable sources
- -40% of total raw materials are recycled or bio-based materials
- Cumulative avoided waste costs totalling \$438 million since 1994
- All factories in Europe operate on 100% renewable electricity
- -99% of the products sold in Europe were manufactured in Europe

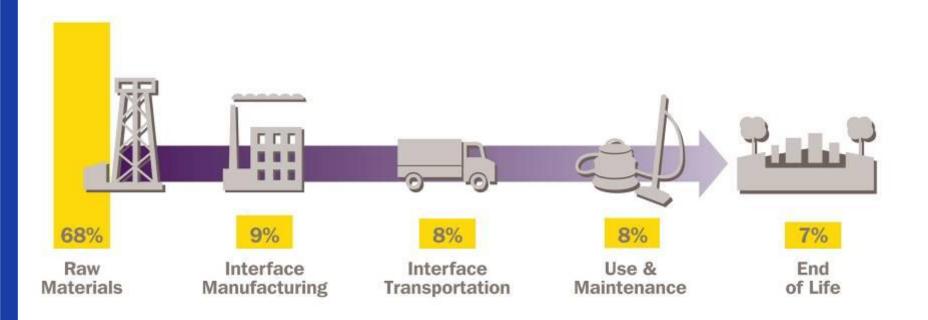
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## The 2 paradigm shift

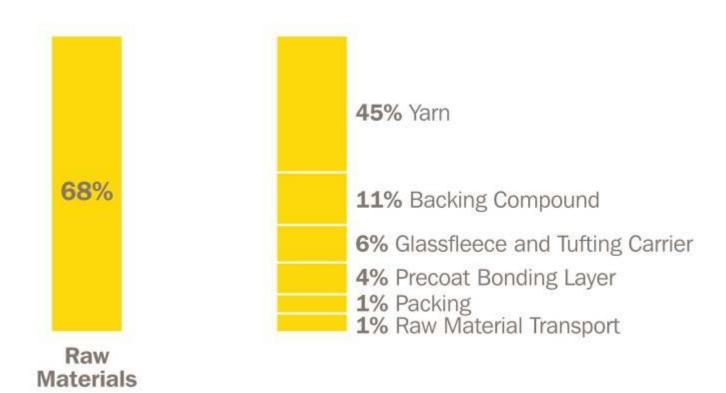


OLD	<u>UPCOMING</u>	RADICAL
<ul> <li>Corporate sustainability</li> </ul>	<ul> <li>Product sustainability</li> </ul>	<ul> <li>Systems</li> <li>sustainability</li> </ul>
• The Beauty contest	• Embedded	<ul> <li>Radical system thinking</li> </ul>
. Awarda labala	• LCA	. Class lass
<ul> <li>Awards, labels, csr reports, certifications</li> </ul>	• kg CO2 / m2	<ul> <li>Close loop systems, radical materials</li> </ul>

Services



Life Cycle Analysis. The key in sustainability.



Life Cycle Analysis. The key in sustainability.

What can we do to reduce the impact of yarn?



Reduce the amount of yarn used

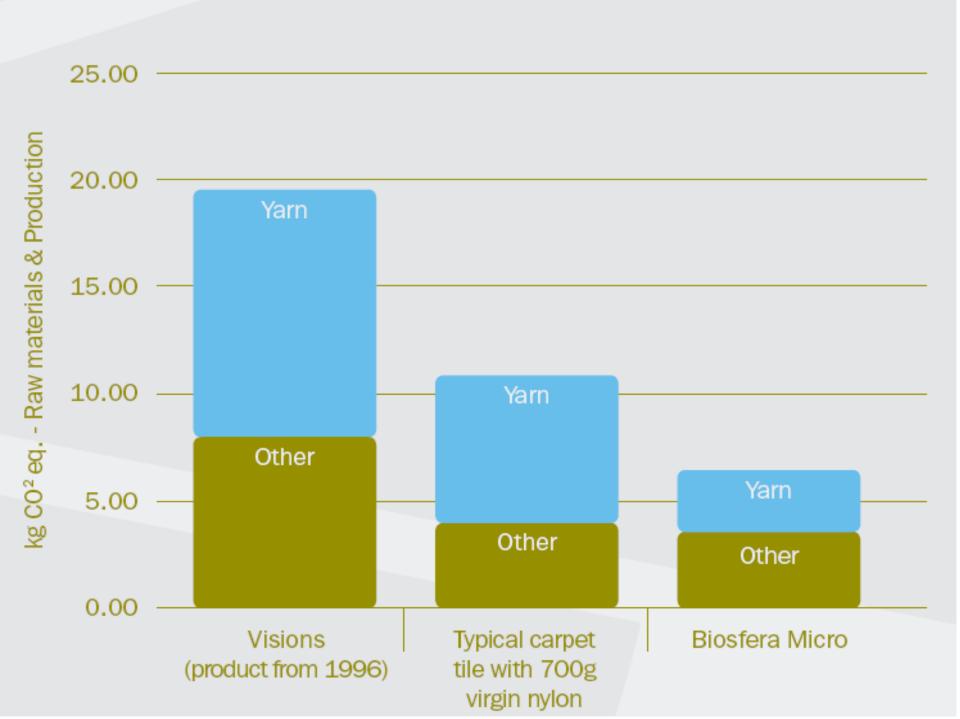
Use more recycled yarn in the composition

— Invent a new yarn

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#### LCA brings alignment to the whole company



Supply Chain

Product Design and Innovation

Marketing

Sales

Reporting to government and stakeholders

What you tell to your suppliers is the same that what you tell to your customers. What your designers focus on is the same your sales force talk about. What you report to stakeholders is the same that what your marketing claims. It's all base on just the facts from LCA.

## The 700 questions questionnaire



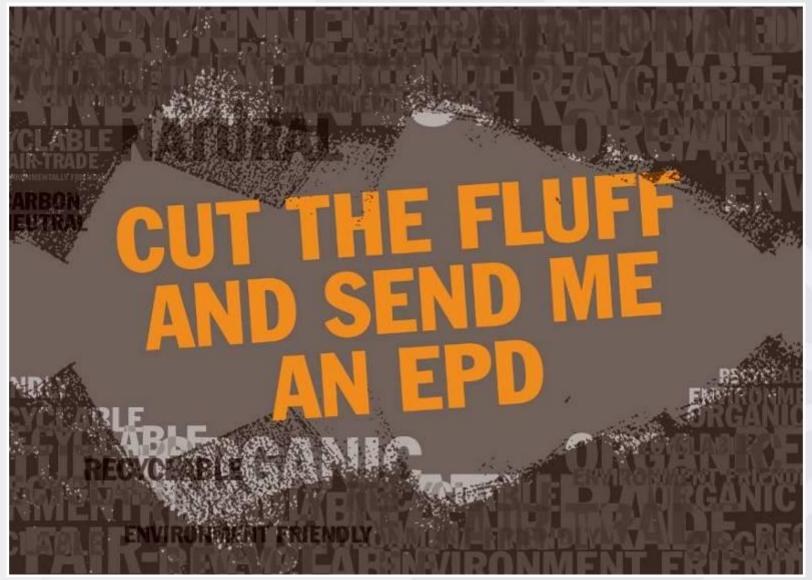
- Do you have an environmental policy?
- Do you sign to the precautionary principle?
- Have you signed to the Global Compact?
- Who is your ISO14001 auditor?

How transformative is this...?



#### Just one magic question to suppliers...







### Today marketing is based on 100% somethings







#### Facts already successful in the car industry



- What is the biggest issue?
- Energy at use = gCO2/km (becomes the magic metric)
- European-wide goals for the industry on gCO2/km
- Mandatory displaying of the metric on advertising
- Company car tax: more tax if more gCO2/km
- Road tax: more tax if more gCO2/km
- City incentives: Low gCO2/km have exemptions eg parking, congestion charge



#### Same story in the building industry?



- What is the biggest issue?
- Energy at use = gCO2/m2, gCO2/occupant/year
- Embodied carbon of materials = gCO2/unit(m2, kg)
- European-wide goals for the industry
- Mandatory displaying of buildings efficiency ratings
- Stamp duty: more tax if less efficient
- Local council tax: more tax if less efficient
- Building rating tools: more points if less CO2
- VAT exemptions for low embodied carbon materials



## The 2 paradigm shift



OLD	UPCOMING	RADICAL	
Corporate sustainability	• Product sustainability	• Systems sustainability	
• The Beauty contest	• Embedded • LCA	<ul> <li>Radical system thinking</li> </ul>	
<ul> <li>Awards, labels, csr reports, certifications</li> </ul>	<ul><li>performance</li><li>kg CO2 / m2</li></ul>	<ul> <li>Close loop systems, radical materials</li> </ul>	
		• Services	Ø







33m TacTiles sold in 2010.

Equal to cover 20% of products sold globally

*Interface* FLOR

# Modularity at the core of the system thinking











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